

## SUMITOMO CORPORATION



Mr. Leo J. Hindery, Jr.

Fax No. (415)397-3978

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Dear Leo:

It was nice seeing you again last Saturday. I very much appreciated that you squeezed a meeting with me in your tight schedule. Your perception on the coming fierce competition in the US telecommunication industry was interesting, and I fully agree with you that there are more opportunities in other countries including Japan.

As mentioned in the meeting, I would like you to visit Japan soon for further discussion if your schedule allows. If not, I would see you in the Western Cable Show early December.

Regarding Genesis, internet venture fund, I will definitely follow up, and will let you know. Again thank you, Leo. Hope that I will see you soon.

Best regards,

  
Atsushi Nishijo  
Managing Director